



## **TH TRAVEL & SERVICES SDN BHD**

(Wholly Owned Subsidiary Of Lembaga Tabung Haji)

(12778-H)

### **Business Development Executive** (Klang Valley)

#### Requirements:-

- Degree in Business Administration / Economics / Finance or equivalent.
- Minimum 3 years working experience in Marketing / Business Development / Client servicing / Account Management.
- Good team player, result – oriented, self-motivated and focused.
- Exposure in strategic management, business planning and marketing would be an added advantage.
- Strong analytical skills, interpersonal, excellent communication and written in Bahasa Malaysia and English.
- Able to interact at all levels especially senior level.

#### Responsibilities:-

- To conduct market, industry and customer analysis to identify and build new business opportunities in both domestic and international sectors.
- To manage the development of and response to proposals, from inception to closing.
- To source and develop new business opportunities, projects and contracts inclusive of preparation of project surveys and costing, leading to the fulfillment of the company's requirements.
- To develop and implement effective business development and other related plans and services to achieve the company's business stream's targets and objectives.
- To carry out relevant business development activities.
- To undertake any and all other duties and responsibilities as so instructed by the company.

Remuneration will commensurate with qualifications and experience.

Interested candidates are encouraged to write in or e-mail your complete resume stating qualifications, experience, present and expected salary including a non- returnable photo before 09 June 2008 to:-

Chief Executive Officer  
TH Travel & Services Sdn Bhd  
Level 25, Menara **TH** Selborn  
153 Jalan Tun Razak  
(Attn: Human Resource Manager)

Email: [nikzuraini@thts.com.my](mailto:nikzuraini@thts.com.my)

*Only shortlisted candidates will be notified*